



# Cutting CTA Turnaround Time by 43%

How Arkansas Children's Research Institute solved the clinical trial startup bottleneck without expanding headcount or sacrificing negotiation rigor.

Powered by The Contract Network's purpose-built AI platform uniquely designed for clinical research professionals.

*"TCN's software made our contract process smoother and faster than we ever expected, cutting out inefficiencies and speeding up turnaround times up without lowering our standards."*

-Andrea Dixon, Senior Research Counsel at ACRI



## CHALLENGE

Like many research institutions, ACRI sought to accelerate Clinical Trial Agreement (CTA) negotiations and **reduce administrative delays** caused by manual review of inbound CTAs, without compromising negotiation standards or expanding team resources.

## SOLUTION

ACRI leveraged The Contract Network's purpose-built AI platform to streamline inbound CTA negotiations without disrupting existing workflows:

**TCN's Pre-Built CTA Profiles** assess inbound CTA language and instantly identify misalignment with institutional negotiation standards

**AI Markup** automatically generates standards-aligned, surgical redlines in minutes, eliminating hours of manual review while maintaining institutional positions on critical terms.

**TCN's Add-In for Microsoft Word** enables contract professionals to manage revisions and benefit from AI intelligence without leaving their familiar workspace.

## RESULTS

What previously required 17+ days of manual review, redlining, and internal coordination now takes 10 days—with **higher consistency, zero additional staff, and no learning curve.**

## IMMEDIATE IMPACT

Using only TCN's pre-built CTA Profile—no lengthy implementation, no custom configuration, no workflow disruption—ACRI achieved:

- ✓ **43% reduction** in time to first-draft CTA markups (17.5 to 10 days)
- ✓ **Immediate acceleration** without customization
- ✓ **Surgical precision** aligned with institutional standards
- ✓ **Seamless adoption** by contract professionals

## WHAT'S NEXT

With implementation of an ACRI-specific AI-optimized Profile, the team expects to drive additional efficiencies and further compress study startup timelines.

## Ready to Accelerate Study Startup?

Contact us to learn how leading research institutions using TCN to compress study startup timelines.



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